

THE MANAGER AS A LEADER

Leaders are defined by their actions

Leaders search for better, more efficient ways to do things. It is the kind of thinking that moves mountains.

Leaders inspire, move, shift responsibility, forcing out nonproducers and rewarding those who are producers.

Leaders take calculated risks--empowering and inspiring followers; Managers maintain control.

Leaders make sound decisions, admit mistakes, and put what's best for their followers and organization ahead of their personal agenda.

Leaders look for the opportunity to inspire their followers; Managers seek to preserve the current systems.

Leaders think outside the box and disrupt status quo; Managers look to accomplish the goals as set forth within the company structure.

Leaders embrace sharing of power. The most profound difference is the manager's unwillingness to lead--unable to make tough and unpopular decisions, and instead, follow the path of least resistance.

Leaders who want to succeed maximize every asset and resource they have for the benefit of their organization.

The real leader holds the power, not just the position.

Leaders delegate; Managers make decisions, give orders, and solve problems.

Leaders have followers; Managers have employees.